WINE HISTORICAL STATISTICS:
A QUANTITATIVE APPROACH TO ITS CONSUMPTION, PRODUCTION AND TRADE,
1840-1938

Vicente Pinilla
WINE HISTORICAL STATISTICS: A QUANTITATIVE APPROACH TO ITS CONSUMPTION, PRODUCTION AND TRADE, 1840-1938

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Wine Historical Statistics: A Quantitative Approach to its Consumption, Production and Trade, 1840-1938

Abstract: This working paper provides a compilation of statistics on international wine consumption, production and trade from the mid-nineteenth century until the beginning of the Second World War. The statistical data is structured in three parts dealing with consumption, production and trade both at the world level and for a broad sample of countries. The data presented for Spain, France and Italy, the leading three nations in the wine market, are especially wide-ranging.

Key words: Wine Trade, Wine Production, Wine Consumption, Agricultural Trade, Historical Statistics

JEL codes: N50, N70, Q11, Q17
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I. INTRODUCTION

Wine was one of the three key products of Mediterranean agriculture in Spain, together with cereals (especially wheat) and olive oil, accounting for a significant part of cultivated land and agricultural output. It was also one of the key exports produced by Spanish farmers in the mid-nineteenth century. Wine exports grew exponentially in the second half of the nineteenth century as a consequence of the export opportunities opened up by the phylloxera plague in France. Vineyards spread and output rose in Spain. The end of the century would bring about a dual crisis for wine production however. On the one hand, access to the French market became extraordinary difficult, while on the other the phylloxera plague finally arrived in Spain, devastating the country's vineyards. The first three decades of the twentieth century was therefore a difficult time both in foreign markets, where Spanish wines faced high entry barriers, and domestically, given the need for capital to replant vineyards, overproduction and very high prices, creating an extraordinarily difficult combination of problems.

In this light, it need hardly surprise us that the development of viticulture should have attracted the interest of researchers. In the case of foreign markets (our research focus) the literature initially attributed the success of Spanish wine exports and their subsequent collapse as the exclusive consequence of exceptional demand in France between 1875 and 1891, when French vineyards were devastated by the phylloxera plague (Carnero, 1980). However, subsequent broader approaches to the phenomenon explained the growth of Spain’s wine exports to France in the general context of the unequal progress made by Spanish winemakers in other markets (Pan-Montojo, 1994), or in terms of the low entry barriers to table wines, making this segment vulnerable to the attentions of new producers, despite the difficulties encountered by exporters in penetrating the markets of non-winegrowing countries (Simpson, 1995).

In recent years, a number of studies have to examine these lines of research in greater depth, broadening and varying the approach with the help of econometric models allowing empirical verification of hypotheses. Key research in this regard includes the examination of the detrimental impacts of French and other countries’ tariff policies on Spanish wine exports (Pinilla and Ayuda, 2002; and Pinilla and Serrano, 2008), and the investigation of the difficult penetration of markets in high-income
nations (Ayuda, Aparicio and Pinilla 1998; and Pinilla and Ayuda, 2007 and 2008). Furthermore, the rise and subsequent decline in exports of sherry wines from Jerez has aroused much discussion, both from the standpoint of the product’s standing and problems in the British market, and from the perspective of exporters’ strategies, conduct and results (Fernández, 2010; Montañés, 2000; Simpson, 2004, 2005, 2010 and 2011).

In this context, the present work provides a compilation of the statistical data on Spanish wine exports and the international market which I have used and generated over the course of a research project undertaken with a number of different co-authors. My initial interest in Spanish wine exports arose out of broader research into Spain’s trade in agricultural trade undertaken in collaboration with Domingo Gallego (Pinilla, 1995; Gallego and Pinilla, 1996; Gallego, 2001 and 2003). Agricultural exports, and in particular the wine and Mediterranean horticultural products trade were my contribution to this project (Aparicio, Ayuda and Pinilla, 2002; Ayuda, Aparicio and Pinilla, 1998; Pinilla and Ayuda, 2002, 2007, 2008, 2009 and 2010; Serrano and Pinilla, 2008). My research into wine exports really took off in 1996-1997 during a stay at the University of California at Davis, where I was able to use the magnificent library, which contains a wealth of specialist material. Since then, I have continued my research in this area, which I believe has contributed to our knowledge of the Spanish wine industry and of the international market, given Spain’s major role in its development.

Much of the statistical data presented here has already been published in the course of this research described, although the present work also contains a trove of as yet unpublished data. Most of the statistics focus on the international market or on the export trade carried on by Spain, France and Italy, the three key players.

The statistics have not been harmonized, and their use requires some attention in order to sort out the data provided. The principal sources used in the case of the international market comprise the statistical year books published by the International Institute of Agriculture based in Rome, and Spanish and French foreign trade statistics. Some of the tables embody considerable preparatory work by the author and co-authors, like the annual series presented for world wine output, exports of Spanish table wines
and their destinations, and the trade in French wine exports. In other cases, the data are provided direct from the sources.
## II. CONSUMPTION

### TABLE C.1. EVOLUTION OF ALCOHOLIC BEVERAGES CONSUMPTION, 1886-1929

#### WINE CONSUMPTION (liters per head)

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#### BEER CONSUMPTION (liters per head)

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Source: Annuaire Statistique de la France (1938)

### TABLE C.2. PER CAPITA CONSUMPTION OF WINE AND BEER IN VARIOUS COUNTRIES, 1923-1927 (five year averages) (pure alcohol in liters)

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<th>BEER</th>
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<td>SPAIN</td>
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<td>Medium wine consumption countries</td>
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<td>GRECE</td>
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Source: Imperial Economic Committee (1932)  
Published in: Pinilla and Ayuda (2007): 182.
### TABLE C.3. AVERAGE PER CAPITA WINE CONSUMPTION AND DISTRIBUTION OF WINE CONSUMPTION AMONG THE DIFFERENT REGIONS OF THE WORLD

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<th>Region</th>
<th>Per capita consumption (in liters)</th>
<th>Distribution of consumption (in percentages)</th>
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Source: International Institute of Agriculture (1944): 30, 56

Published in: Aparicio, Ayuda and Pinilla (2002): 684
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Source: Annuaire Statistique de la France (1938).
### III. PRODUCTION

**TABLE P.1. WORLD WINE PRODUCTION, 1900-1938 (annual production) (in thousands of hectoliters)**

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Estimated production without annual data

103 118 4,868 5,200 23 8 5,033 5,065 5,217 21,594

Bold type: Estimations.

We have made our calculation of world wine production on the basis of data collected from the International Institute of Agriculture (1911-1939). Data missing from the above source has been completed using the following sources: Mitchell (1986), (1992), and (1993); United States Tariff Commission (1939); and Office International du Vin (1928-1939). Data that could not be obtained from any of the above sources has been estimated as an average of the available data on previous and subsequent years. The percentages of estimated production of total world production in each period are: 1.5 (1900-04); 2.8 (1905-09); 3.9 (1910-14); 3.5 (1915-19); 2.4 (1920-24; 1.0 (1925-29); 1.1 (1930-34); 4.9 (1935-38).
### TABLE P.2. WORLD WINE PRODUCTION, 1900-1938 (annual production) (in thousands of hectoliters) (five year averages)

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Source: Table P.1.

Southern Europe: Greece, Italy, Portugal and Spain; Central/Eastern Europe: Germany, Austria, Bulgaria, Hungary, Luxemburg, Romania, Czechoslovakia, Switzerland, USSR and Yugoslavia; North Africa: Algeria, Cirenaica, French Morocco, Tripolitana and Tunisia; South America: Argentina, Chile, Brazil, Uruguay and Peru.
FIGURE P.1. WORLD WINE PRODUCTION, 1901-1938 (thousands of hectoliters) (annual data and moving averages)

Source: Table P.1.
Published: Pinilla and Ayuda (2007): 186.
# TABLE P.3. FRENCH AND SPANISH WINE PRODUCTION
(thousands of hectoliters)

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Source: Annuaire Statistique de la France (1938); Grupo de Estudios de Historia Rural (1991); Sommario di Statistiche Storiche Italiane (1861-1955)
IV. TRADE

TABLE T.1. WORLD WINE EXPORTS (World totals and selection of main exporting countries) (in thousands of hectoliters)

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Source: Export averages made by the International Institute of Agriculture (1911-1938) with the exception of the last one period which has been calculated by ourselves with the annual data.
TABLE T.2. WORLD WINE IMPORTS
(World totals and selection of main importing countries) (in thousands of hectoliters)

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<th></th>
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<th>1924-28</th>
<th>1928-32</th>
<th>1934-38</th>
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<td>15,375</td>
<td>17,696</td>
<td>16,823</td>
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<tr>
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<td>279</td>
<td>212</td>
<td>267</td>
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<td>487</td>
<td>314</td>
<td>143</td>
</tr>
<tr>
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<td>198</td>
<td>175</td>
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<tr>
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<td>542</td>
<td>890</td>
<td>992</td>
<td>915</td>
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<td>17,279</td>
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EUROPE

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<th>1934-38</th>
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N & C AMERICA

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S. AMERICA

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<td>17,528</td>
<td>18,511</td>
</tr>
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</table>

Source: Import averages made by the International Institute of Agriculture (1911-1938) with the exception of the last one period which has been calculated by ourselves with the annual data.
TABLE T.3. WORLD TRADE IN WINE, 1909-1938 (five year averages) (in thousands of hectoliters)

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<th>Thousands of hectoliters</th>
<th>Percentages of total world imports</th>
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<tr>
<td>France</td>
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Source: Import and export averages made by the International Institute of Agriculture (1911-1939) with the exception of the last one period which has been calculated by ourselves with the annual data.

Published: Pinilla and Ayuda (2007): 192-193
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(*) Including Champagne and liquor wines

Source: Direction General des Douanes (1850-1938) (France); Estadisticas del Comercio Exterior de España (Spain); Sommario di Statische Storiche Italiane (Italy)
FIGURE T.1. WINE EXPORTS. FRANCE, ITALY AND SPAIN (in hectoliters)

Source: Table T.4. Published in: Fernández and Pinilla (2014)
TABLE T.5. BRITISH WINE IMPORTS, 1855-1934 (gallons and pounds)

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Source: Statistical Abstract for the United Kingdom

Published in: Pinilla and Ayuda (2008)
TABLE T.6. FRENCH EXPORTS OF TABLE WINE, 1855-1938 (commerce general)

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Source: Direction General des Douanes (1850-1938)

(1) This data relates to the "Commerce General", and includes French re-exports. The only significant re-exports were the Spanish wines that crossed France on their way to Switzerland. From approximately 1890 these re-exports oscillated between 100 and 500 thousand hectoliters.

(2) Until 1894, the French statistics mixed bottled wine from "other regions" with champagne and sparkling wines, but from 1894 the data is differentiated. To maintain the homogeneity of the series, we have subtracted from the pre-1894 data the percentage of champagne and sparkling wine that was exported, which has been estimated using the data from 1895 to 1899.

Published in: Ayuda, Aparicio and Pinilla (1998)
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TABLE T.7. FRENCH IMPORTS OF TABLE WINE IN CASKS, 1847-1938 (commerce general)
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Source: Direction General des Douanes (1850-1938)

(1) This data relates to the "Commerce General", and includes French re-exports. The Orly significant re-exports were the Spanish wines that crossed France on their way to Switzerland. From approximately 1890 these re-exports oscillated between 100 and 500 thousand hectoliters.

Published in: Ayuda, Aparicio and Pinilla (1998)
TABLE T.8. FRENCH IMPORTS OF ORDINARY WINES (in casks)

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Source: Direction General des Douanes (1850-1938).
Published in: Pinilla and Ayuda (2002)
TABLE T.9. FRENCH IMPORTS OF TABLE WINE, 1847-1938 (in bottles) (hectoliters) (commerce general)

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Source: Direction General des Douanes (1850-1938)

(1) This data relates to the "Commerce General", and includes French re-exports.
TABLE T.10. FRENCH IMPORTS OF LIQUOR WINE, 1847-1938 (in casks) (commerce general)

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Source: Direction General des Douanes (1850-1938)

(1) This data relates to the "Commerce General", and includes French re-exports.
TABLE T.11. FRENCH DUTIES ON ORDINARY WINE

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Source: Direction General des Douanes (1850-1938).
Published in: Pinilla and Ayuda (2002)
TABLE T.12. SPANISH EXPORTS OF WINE (hectoliters)

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Source: Own calculations from the annual data of Estadísticas del Comercio Exterior de España, 1849-1935
TABLE T.13. SPANISH EXPORTS OF WINE (in pesetas at 1910 prices)

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Source: Own calculations from the annual data of Estadísticas del Comercio Exterior de España, 1849-1935
Published in: Gallego and Pinilla (1986).
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Source: Own calculations from the annual data of Estadísticas del Comercio Exterior de España, 1849-1935
Published in: Pinilla and Ayuda (2002).
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*Annuaire Statistique de la France* (1938), Paris.


*Estadísticas del Comercio Exterior de España* (1849-1935), Madrid.


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